

Charter World Yachting Holidays - Australia's original yacht charter specialists

November 2013

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2010

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Dear Charterer,

I have gone and now done what I told you all not to do! Admittedly there was self interest in advising not to buy your own yacht although, for most, chartering still continued.

The costs of boat ownership versus chartering I am feeling first hand, but not complaining as there is an undisputed buzz from sailing on your own yacht.

Our Fountaine Pajot Catamaran (yes we went to the dark side) will be home for most of December and January (sailing from Mooloolaba to Melbourne) and we are looking forward to catching up with a few of our East Coast charterers.

I was also 100% wrong with my comments on the America's Cup last edition. After our Olympic success this was a great promotion for our sport and passion.

San Francisco Bay is a charter area in its own right so if you want to watch all the action (including an Australian boat) put it on the calendar for 2016.

Wishing you all a safe and happy summer and sailing season.

N WESTERN MEDITTERANEAN



West is the way, and we are finding more and more clients who have experienced sailing in Greece, Turkey or Croatia are moving west to experience a similar holiday style in the other big three being France, Italy & Spain.

In Spain we really only offer the Balearic Islands of Majorca, Minorca and Ibiza. These three islands are stretched out over 150 miles in the north-east/south-west direction and offer over a month of varied and interesting cruising opportunities. Mainly starting from Majorca (the middle island) and capital, a popular 14 night itinerary includes heading south to the beautiful National Park islands of Cabrera (we need to obtain visit permits before you depart) then up Majorca's east coast to Minorca and return.

Experienced charterer George Knapton returned this year saying - it's better than Greece, Turkey or Croatia and the Spanish people, food and atmosphere are fantastic.

France has Corsica (but this is normally included in a Sardinia pick up) and the French Riviera which appeals to those into marina life hopping between ritzy ports such as St Tropez, Monaco and Cannes - although there are some get away from it all National Park islands (Îles D'Hyères).

Italy has the largest choice of destinations. Sicily in the south has the renowned Aeolin Islands with an active volcano a highlight. On the western coast the Egadi Islands are also becoming more popular as is circumnavigating Sicily and visiting Malta.

Other areas include the Amalfi coast, with Capri, Ishia and Positano.

The Tuscan Islands including Elba, are another very good charter region which can include the lower ports of the Italian Riviera.

Our most popular area is Sardinia/Corsica with bases in the north corner of Sardinia allowing easy access to Corsica's Bonifacio arguably the world's most stunning harbour.

The Aga Khan's Porto Cervo, Lavezzi and Maddelena Islands are just some of the great destinations accessible.

Please call to discuss the differences In detail.

N GO BACK OR TRY NEW

Paul Hyne, who is Melbourne based, has been chartering in Turkey every year for many years. This year Paul doubled up taking up one charter in June and again in September.

I have clients, who like Paul, just love Turkey or their first Mediterranean charter destination and say they are happy to go back again even if the holiday is half as good.

We will often recommend areas that have similar characteristics so that the things you enjoyed are replicated as closely as possible.

In the Mediterranean often this means finding charter areas that offer protected anchorages and short hops to restaurants and towns.

They are all different so returning charterers will often say that you cannot compare say Turkey to Croatia, or Sardinia to Greece.

I would estimate it is close to 50/50 with some clients saying "I want to go sailing in the Mediterranean, what are the best options and best spots?" to those who are set on a particular destination.

We see our job as trying to give you as much information and advice that will clarify what the differences are and what you can expect in each cruising area, and in the Mediterranean there are over 20 different regions.

In any case if the weather is good it is hard to get it too wrong sailing anywhere in the Mediterranean.

N GREAT OPTIONS FOR SINGLES/COUPLES



Bareboating and exclusive crewed charters often require a larger crew to organise. We have many clients that often prefer to travel as a couple - sometimes on a smaller bareboat and other times joining a group set departure. The options to do this are constantly expanding and we can offer the following "book by the cabin" small group departures in the following categories:

Catamarans 60'-80' (4 to 8 cabins with skipper, cook and hostess)
Caribbean - Abaco, Cuba and Martinique
Mediterranean - Corsica
Asia - Thailand
Indian Ocean - Maldives, Mauritius and Seychelles
Pacific - Tahiti

Canal Cruising (6 to 12 cabins with skipper, cook and hostess)
France - Burgundy, Canal du Midi, Gascony & Bordeaux, Loire
Valle, Alsace & Lorraine, Champagne
Italy - Venice/Po Valley
Scotland - Scottish Highlands
England - River Thames

As a guide prices range from below:

- 7 nights Thailand 82' catamaran from \$1440 per person twin share inclusive.
- 7 nights Venice crewed grand barge \$3850 per person twin share inclusive.

Please contact us for departure dates and options.

N YACHT IN FOCUS - LAGOON 450



The Lagoon 450 is arguably the largest and best bareboat catamaran available, being built from 2011 after replacing the previous Lagoon 440 (2006 - 2010).

As with all Lagoons, interior space and room is maximised to allow a party of eight to cruise in exceptional comfort.

Enhancements over the 440 included a larger flybridge that can seat 7/8 as well as easier reverse parking from the flybridge - previously it was a two man job with a crew member shouting from the back corner with the stern obscured from the driving position.

All Lagoon 450's have different equipment levels, however generator, air-conditioning, water maker and ice maker are very common.

Available across the Mediterranean, Phuket and the Caribbean they are the ultimate platform for those looking for maximum space and comfort.

N CHANGING OF THE GUARD

After almost 12 years of service, Amber who most of you know as the bright and bubbly voice of Charter World has left to pursue her own business venture, see http://www.mzcupcake.com.au.

Amber and Andy moved down to the gourmet lovers Mornington Peninsula last year with Andy's new job.

I am sure you will all wish her the very best as Amber has had a big hand in delivering your memorable sailing holidays.

Nicole has been with us for 2 months now and filling the seat sensationally.

Nicole ran the busy Reef Adventure Centre in Port Douglas for several years and is looking forward to delivering the same high levels of service with her exceptional organisational skills.

Amanda, Deb, Charlotte and Jason are still all on hand to assist, with decades of experience behind them.

N BUY A BOAT IN GREECE

While I am on the buy a boat theme, we have had several clients who have purchased a vessel in the Mediterranean - most often to leave it there and use it for a few seasons before selling again. The following are ex-charter vessels but professionally maintained with full service histories. Please contact us if you require any further information as these are a guide only.

- 1. Beneteau Oceanis 311 (99) \$51,000
- 2. Beneteau Oceanis 343 (06) \$72,000
- 3. Beneteau Cyclades 39 (06) \$97,000
- 4. Beneteau Cyclades 43.3 (05) \$110,000
- 5. Beneteau Oceanis 46 (07) \$350,000
- 6. Beneteau Oceanis 46i (00) \$100,000
- 7. Beneteau 50 (07) \$200,000
- 8. Beneteau Cyclades 50 (06) \$207,000
- 9. Beneteau 57 (06) \$600,000
- 10. Lagoon 380 (06) \$220,000
- 11. Lagoon 410 (02) \$220,000
- 12. Lagoon 440 (07) \$500,000
- 13. Lagoon 470 (04) \$525,000

Good chartering!

Brook Felsenthal and the Charter World Team